

## READINGS in leader development

Buckingham, Marcus, and Donald Clifton – *Now, Discover Your Strengths*, Free Press, new edition, 2002, 288 pages (ISBN: 0743207661).

Bunker, Kerry A., and Michael Wakefield – *Leading with Authenticity in Times of Transition*, Center for Creative Leadership, 2005, 116 pages (book ISBN: 978-1-882197-88-0, PDF ISBN: 978-1-932973-64-8).

Clark, Kenneth, and Miriam Clark – *Choosing to Lead*, Center for Creative Leadership, 1996, 290 pages (ISBN: 1882197127).

Collins, Jim – *Good to Great and the Social Sectors: A Monograph to Accompany Good to Great*, HarperCollins, 2005, 42 pages (ISBN: 0977326403).

CRM – *The Dashboard*, CRM. A DVD program that describes how to use organizational data to lead more effectively.

Daly, Peter H., and Michael Watkins – *The First 90 Days in Government: Critical Success Strategies for New Public Managers at All Levels*, Harvard Business School Press, 2006, 256 pages (ISBN: 1591399556).

Deal, Jennifer J., Karen Peterson, and Heidi Gailor-Loflin – *Emerging Leaders: An Annotated Bibliography*, Center for Creative Leadership, 2001, 44 pages (book ISBN: 978-1-882197-65-1, PDF ISBN: 978-1-932973-29-7).

Ferrara, Joseph A., and Mark C. Rom – *The Defense Leadership and Management Program: Taking Career Development Seriously*, IBM Center for the Business of Government, 2002. Describes a major leadership development initiative at the US Department of Defense that focuses on civilian employees. Available as a downloadable document.

Harvey, Eric, and Steve Ventura – *Walk Awhile in My Shoes: Gut Level, Real-World Messages Between Managers and Employees*, Performance Publications, 1996, 56 pages (ISBN: 1885228287).

Hill, Linda A. – *Becoming a Manager: How New Managers Master the Challenges of Leadership*, Harvard Business School Press, 2003, 448 pages (ISBN: 1591391822).

Hogan, Robert – *Personality and the Fate of Organizations*, Lawrence Erlbaum Associates, 2007, 167 pages (ISBN: 0805841431).

- HR Magazine – *HR Magazine Guide to Managing People: 47 Tools to Help Managers*, Society for Human Resource Management, 2006, 226 pages (ISBN: 978-1-58644-091-6).
- Locke, Edwin – *The Essence of Leadership*, Lexington Books, 1999, 336 pages (ISBN: 0739100548).
- Maxwell, John C. – *The 21 Irrefutable Laws of Leadership: Follow Them and People Will Follow You*, Thomas Nelson Publishers, 10<sup>th</sup> edition, 2007, 304 pages.
- Maxwell, John C. – *The 360 Degree Leader: Developing Your Influence from Anywhere in the Organization*, Thomas Nelson Publishers, 2006, 336 pages (book ISBN: 0785288376, audio CD ISBN: 0785289143).
- Popejoy, Barbara, and Brenda J. McManigle – *Managing Conflict with Direct Reports*, Center for Creative Leadership, 2007, 29 pages (book ISBN: 978-1-882197-73-6, PDF ISBN: 978-1-932973-18-1).
- Ruderman, Marian N., and Patricia J. Ohlott – *Standing at the Crossroads: Next Steps for High-Achieving Women*, Jossey-Bass (Center for Creative Leadership), 2002, 239 pages (ISBN: 0-7879-5570-1).
- Scholtes, Peter – *The Leader's Handbook*, McGraw-Hill, 1998, 415 pages (ISBN: 0070580286).
- Seidman, Dov – *How: Why How We Do Anything Means Everything...in Business (and in Life)*, Wiley, 2007, 352 pages (ISBN: 0471751227).